



*PO Box 1283
Hillsboro, TX 76645
Office: 254.221.0705
Web: accessdisposal.com*

September 5, 2017

RE: ACCESS DISPOSAL PRICE INCREASE NOTIFICATION

Dear Valued Customer:

As we trust you are aware, at Access we work very hard for you to manage our business in an efficient and safe manner. We place great emphasis on maintaining a very qualified work force and the best equipment available. We do these things because we know that satisfied employees and reliable equipment produce satisfied customers. However, as much effort as we place on running our business efficiently, we are sure you can understand there are certain costs that are out of our control over time.

The increased costs revolve primarily around our employees and their benefit costs. As you have all heard in recent news, healthcare costs are skyrocketing. Our goal is to provide you with quality service. Employing the good, dependable, family oriented people that come to your neighborhoods to provide service at your home is critical. We employ the best in the industry to provide great service and we hope you can see this when you see the effort our employees put into providing your service.

In addition, the large corporations that compete with us own the landfills within this market. As a corporate strategy, they routinely raise their rates at the disposal site. We absorb what we can, but the costs have risen to the point we must also pass this through to our customers.

Truck maintenance is also key to providing great service. We have very stringent standards on the trucks that run throughout your neighborhoods. All trucks are inspected regularly and repairs made immediately. We are required to maintain our units to the rigorous USDOT standards. We have proudly maintained our fleet with ZERO roadside inspection violations this year. Safety and compliance are very important issues within our operating culture.

As always, we want to thank you for being our customer. We proudly serve each of you with employees that genuinely take pride in their work. We hope you understand the necessity of the increase and we welcome the opportunity to speak with you in person about your service in more detail.

THANK YOU FROM ALL THE EMPLOYEES AT ACCESS DISPOSAL!

Sincerely,

Your Access Disposal Team